





Generati	ion	Births Sta	art	Births End	Young Age	Old Age
G Gre		atest		1915	106	131
				1924	97	111
Tra	dit	ionalist		1945	76	96
B	Boomers			1964	57	75
	X			1979	42	56
Xennia	ls	1975	1	1985	36	46
Millennials			1994	27	41	
7			1	2012	26	9
Gen Z				current	-	8





BABY BOOMERS 1946 - 1964 Optimistic - Competitive -Workaholic - Team Shaped by: Vietnam War, Civil Rights Movement, Watergate Motivated by: Company loyalty, teamwork, duty Communication Style: Whatever is most efficient, phone calls, face to face Worldview: Achievement comes after one pays their dues, sacrifice for success

 Employers should: Provide specific goals and guidelines, put in mentor roles, offer a coaching model







MILLENNIALS

1981 - 2000

- Competitive Open Minded Achievement Oriented
- Shaped by: Columbine, 9-11 and the internet
- <u>Motivated by</u>: Responsibility, the quality of their manager, unique work experiences
- <u>Communication Style</u>: IMs, texts and emails
- **Worldview**: Seeking challenge, growth and development, fun work life and work-life balance, will leave an organization if it is not like this
- <u>Employers should</u>: Get to know them personally, manage by results, be flexible on their schedule and work assignments, provide immediate feedback



- Global Entrepreneurial Progressive – Less Focused
 Motivated by: Diversity, personalization individual
- <u>Shaped by</u>: Life after 9-11, The great recession, technology since birth



- <u>Motivated by</u>: Diversity, personalization, individuality, creativity
- <u>Communication Style</u>: IMs, texts and social media
- <u>Worldview</u>: Self identify as digital device addicts, value individuality, prefer to work with millennial managers, innovative co-workers and new technologies
- <u>Employers should</u>: Offer to work on multiple projects at the same time, provide work-life balance, allow them to be self directed and independent.

WORKING TOGETHER

- Mutual Respect
- Be flexible and accommodating
- Avoid stereotyping
- Seek out opportunities to learn from one another
- Tailor your communication approach

